



Your Trusted Partner  
in Surveillance & Security Solutions

Company Profile

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[www.kansas.ae](http://www.kansas.ae)

# Our Story

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Kansas started as a consumer electronics mega-store in 1989. As the economy grew in the GCC, so did the demand for high-performance security and surveillance solutions. As a result, we decided to expand our portfolio to include world-class brands like Thuraya, Garmin, Epic, AKUVOX, ZK Teco, Garrett and Ubiquiti.

As we grew our customer base across the GCC, we realized that our experience in serving a wide range of clients showed us that there is a demand for customized solutions that go beyond what the mass-market brands can offer. This realization led to the creation of Prolynx, which is a product developed over many years by our in-house team of engineers.

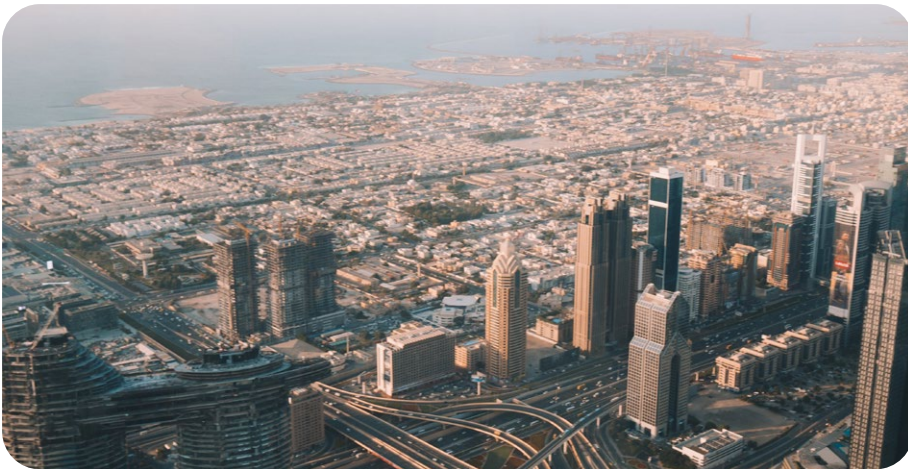


# About Kansas

Kansas is the leading SIRA-approved supplier (integrator) of security and surveillance solutions in the Middle East and has strengthened its standing as a reliable source.

Headquartered in Dubai, we have over 34+ years of experience in providing security solutions. Our commitment to superior quality has made us the first-choice suppliers to major market players including Thuraya, Garmin, Epic, AKUVOX, ZK Teco, Garrett and Ubiquiti. In addition to these partnerships, our dedication to technology has allowed us to launch Prolynx, our innovative line of security products.

We have gained the trust of thousands of satisfied customers from multiple countries. Our dedication, quality, and technological progress have earned us a diverse clientele that showcases the recognition of our products and services worldwide. With our customer-centric approach, we impeccably integrate advanced technology and provide custom solutions for every customer per their requirements and demands. We guarantee that our solutions meet expectations and give our customers state-of-the-art technology to blend with personalized care.



## Our Vision

Become a trustworthy global brand that delivers customer value through technology excellence, creativity, and employee engagement.



## Our Mission

Our mission is to be a global leader in security and surveillance solutions. The brand promises reliability to ensure our customer's peace of mind.



## Our Approach

Our team is committed to supporting our clients achieve success at every step of the process. We take a hands-on approach, focusing on every detail of the project.



## Our Team

With over 34+ years of combined knowledge in the CCTV sector, the Kansas team is passionate and dedicated to delivering exceptional customer service and deliver the best possible results for our clients.



# What We Do

We are an ISO 9001-certified security and surveillance solutions provider. We integrate CCTV systems, run annual maintenance contracts, and give security advisories to businesses across the Middle East. We provide site surveys & proposals according to SIRA regulations and annual maintenance contracts.



## Consulting

Our CCTV consulting service helps you make informed decisions for your security needs. We use our expertise in surveillance technology to provide practical advice on camera positioning, system design, and equipment selection.



## Designing

We create personalized designs carefully to meet your specific needs based on your requirements, selecting the best locations for equipment installation.



## Installation

Our experienced team of engineers is well-versed in the installation of a wide variety of products and services in our portfolio. They ensure accurate and efficient installations for optimum performance.



## Maintenance

Our 100% customer-centric philosophy meant that after installation, we focus on the needs of the customer. After installation, we also provide after-sales service and maintenance by providing regular checks of our products.

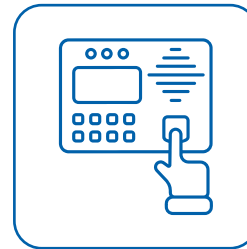
# Our Solutions

Kansas provides surveillance and security solutions, including CCTV, Access control, and more. We provide turnkey services for businesses and homes. We keep your premises secure so you can focus on your day-to-day tasks. Our sophisticated CCTV solutions give peace of mind to homes by solving various security issues with easy-to-use products. Whether it's theft prevention or physical security, our systems are tailored to meet the specific needs of every household.



## CCTV Surveillance System

CCTV surveillance solutions allow businesses to monitor their site around the clock and ensure that the safety of their costly equipment is not compromised. We consistently deliver on our promise of providing cost-effective security camera solutions backed by our best-in-class service and support.



## Time Attendance System

Time Attendance Systems help businesses keep track of employee attendance and manage their workforce more efficiently. We consistently provide cost-effective solutions to ensure you get the performance and support you need for all of your time and attendance requirements.



## Access Control System

Access Control Systems allow businesses to improve their security by regulating entry effectively. We pride ourselves on providing cost-effective and reliable access control solutions. Trust us when it comes to access control systems for your premises.



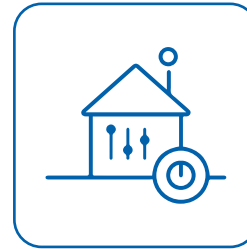
## Video Door Phone System

Video Door Phone Systems enhance security, offering effective monitoring and controlled access for businesses. We are dedicated to delivering affordable solutions, ensuring reliable video door phone systems with excellent service and support.



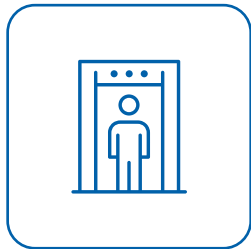
### Intruder Alarm System

Intruder Alarm Systems bolster security, preventing unauthorized access. We prioritize practical and budget-friendly solutions, ensuring effective intruder alarm systems supported by our reliable service and customer assistance.



### Smart Home Automation

Smart Home Automation simplifies daily living by integrating intelligent technologies for enhanced control. Our commitment is to deliver efficient and affordable solutions, ensuring seamless smart home automation systems supported by our excellent service and customer assistance.



### Metal Detectors & Scanners

Metal Detectors & Scanners enhance security with advanced screening capabilities. Our commitment is to provide reliable and budget-friendly solutions, ensuring effective metal detectors and scanners supported by our best-in-class service and customer support.



### Digital Door Lock

Digital Door Locks redefine access control with advanced security features. We are dedicated to delivering modern and reliable solutions, ensuring seamless digital door lock systems supported by our excellent service and customer assistance.



### Network Solutions

Network Solutions optimize connectivity and data management. Our commitment is to deliver effective and scalable solutions, ensuring reliable network systems supported by our excellent service and customer assistance.



### IoT Solutions

IoT Solutions revolutionize connectivity and data exchange. We are committed to delivering innovative and scalable solutions, ensuring seamless IoT integration supported by our excellent service and customer assistance.

# Why Choose Us?

As a leader in the industry, we consistently set standards with our innovative products and solutions. Adapting to new trends and expanding our offerings while maintaining client satisfaction makes us a reliable security partner.



## High-quality Standards

At Kansas, we constantly strive to offer the highest standards of quality. We are an ISO 9001 company and members of the Open Network Video Interface Forum (ONVIF) and HD CCTV Alliance.



## Competitive & Affordable Rates

We are committed to providing our services at reasonable prices so that all companies can benefit from our facilities without hassle. All our services are affordable, and for every dollar you spend, we strive for excellence.



## Decades of Experience

With 34+ years of experience in the CCTV sector, we are passionate about what we do. Whether it's an engineer, sales representative, or administrative support, our top priority is customer service excellence, and we're committed to delivering the best possible service to our customers.



## End-to-End Solutions

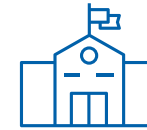
With a foundation in industry knowledge, our sales team helps clients choose the best open and end-to-end security and surveillance solutions.

# Our Product & Technology Partners

As a leading provider of security and surveillance solutions and services, Kansas has earned its reputation as a trusted partner. We strategically partner with technology brands from all over the world to ensure our services are tailored and scalable to meet our client's needs.



## Solutions Provided to the Industries



Government



SME Companies



Healthcare



Hospitality



Real Estate



Education



Transportation



Retail



# Our Clients

We are proud of our varied clientele. Each one of them represents a one-of-a-kind partnership that drives our success. Check out our client section for more information on our partnerships and how we grow together.





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